





Towards an integrated transport system in the Baltic Sea Region

TransBaltic Seminar - Poznań, 10.06.2010 "Supporting Co-modal Transport Solutions for the Baltic Sea Region"

Intermodal deliveries planning application demonstration basing on Hamburg – Poland transport corridor



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G-Logistics

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Agenda

Logfi

- ✓ Challenges
- ✓ Solution
- ✓ Standards
- ✓ Systems and Services
- ✓ Implementations
- ✓ Summary
- ✓ Demo
- ✓ How to use G-Logistics?







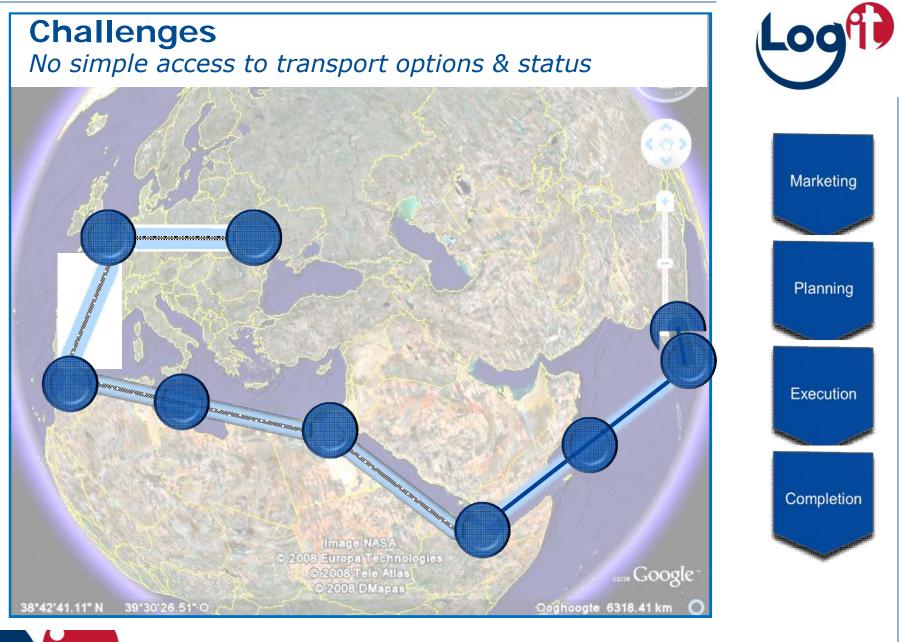
Challenges

General



- 1. Lack of information sharing and ease-of-use of multi-leg (co-modal) logistics chains
- 2. Lack of transparency on what is happening within the transport chain and how problems can be mitigated
- 3. Support collaboration within communities and companies with multiple existing systems and processes
- 4. Speed up sea terminal throughput and turnaround capacity
- Need for agile and decentralized implementations to avoid lengthy and costly implementation projects
- Support true interoperability with other standards and external systems, also enabling SMEs to be included
- 7. Create leverage for existing investments (AEO, ICT)





Challenges



Ease-of-use in planning and executing logistics chains

Logistics chain

Single mode









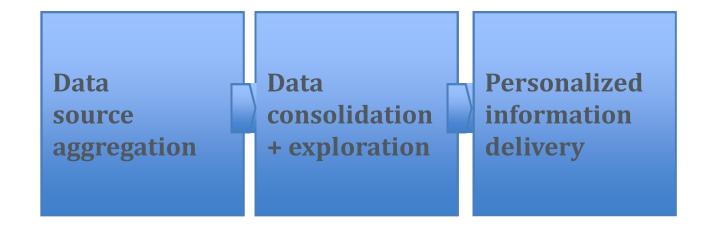


Solution

What is G-Logistics?



G-Logistics delivers a global, proactive and multi-modal freight planning & visibility service that offers full visibility and supply chain event management, using web based applications that are extremely simple to use, whatever the complexity of your logistics process.



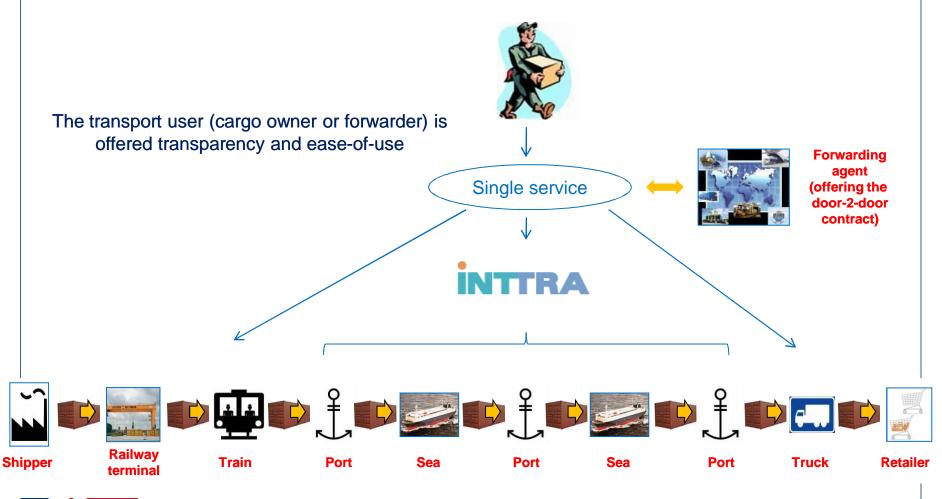


End-to-End Transport Options & Status

As if it were a Single Service



Å you would be empowered to make the best choice possible Å





End-to-End Transport Options & Status

Classic supply chain





Physical chain





End-to-End Transport Options & Status

Integrating, not replacing existing systems



G-Logistics Collaboration & Visibility Services





Physical chain





Solution

Customer: Providing more end-to-end control



- Main customers are any shipper, beneficial cargo owner, or forwarder/integrator. Focus on global logistics (inter- and intra-continental) with sea, rail or barge as main leg combined with road.
- Also transport service providers can make their service offering and status information available through G-Logistics. Free applications will be provided.



Solution

Services



Added value



Service 1:

VISUALIZATION:

Technology:

Data aggregation & Mining

Service 2:

SINGLE SERVICE:

Technology:

Planning & E-commerce

Service 3:

EXECUTION:

Technology:

Process automation

1

2

3







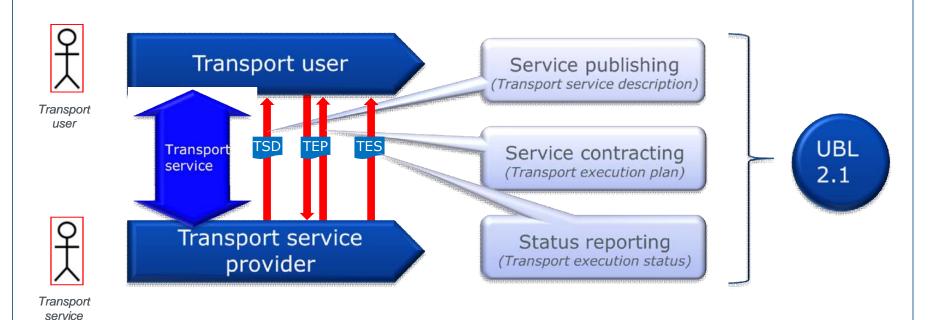


Standards

Freightwise transport service concept



From a standard container - To a standard service



Separate between service and operational aspects



provider



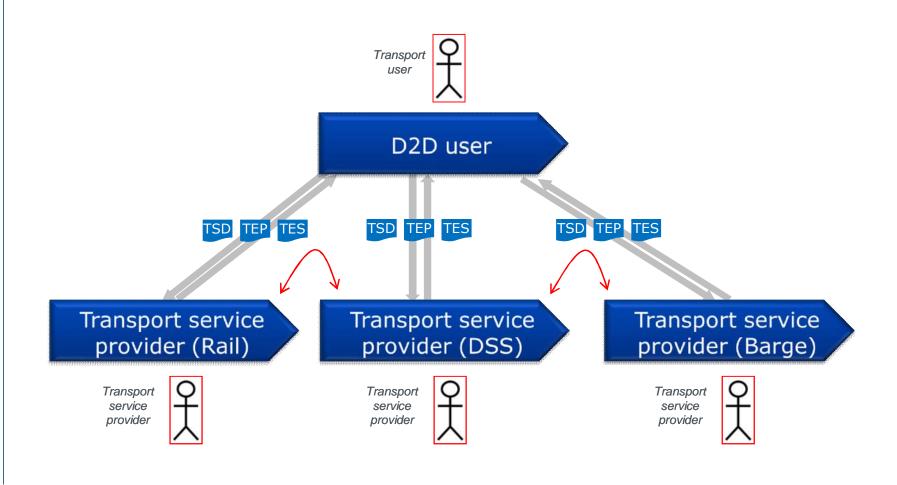




How we use standards

Freightwise services versus D2D workflow



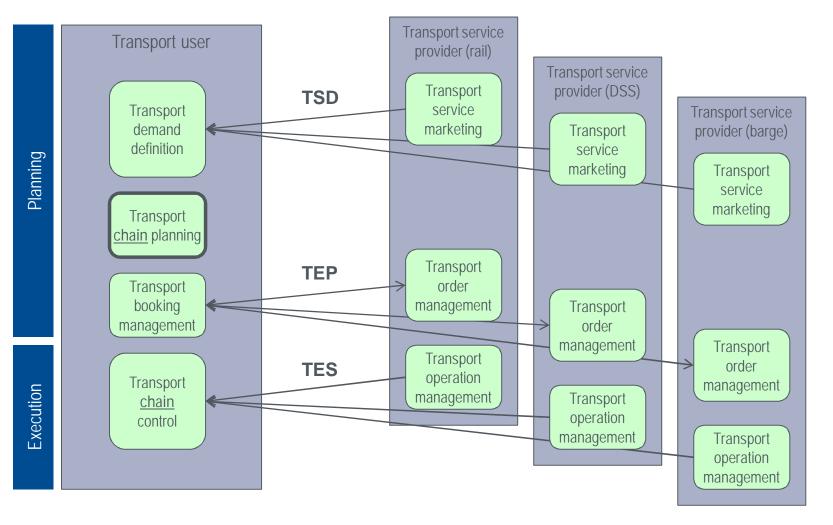




How we use standards

Freightwise roles & processes: Multiple providers







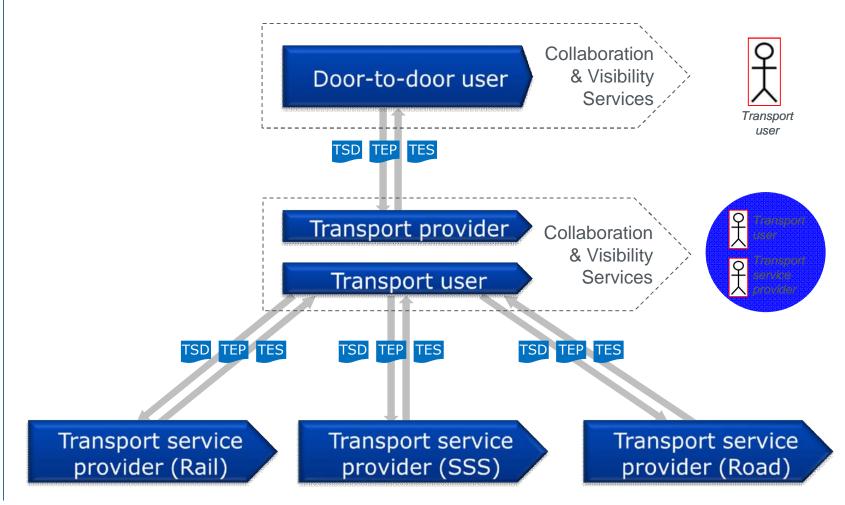








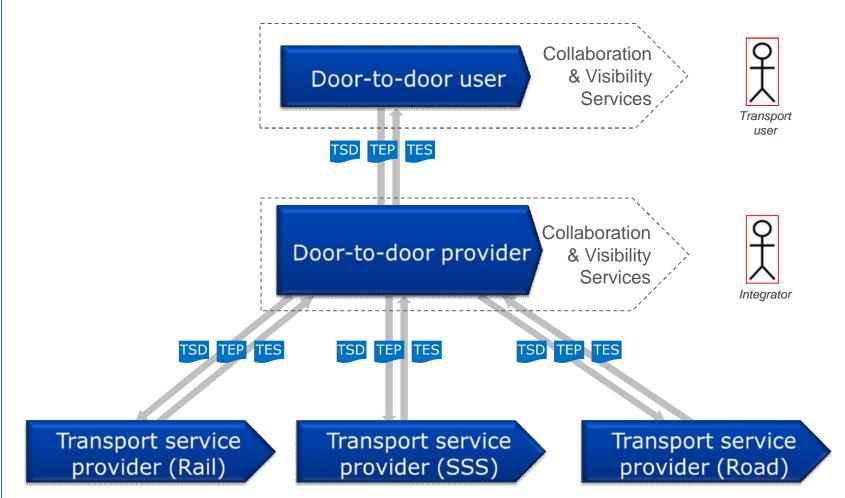
Single access point to end-to-end transport options & status



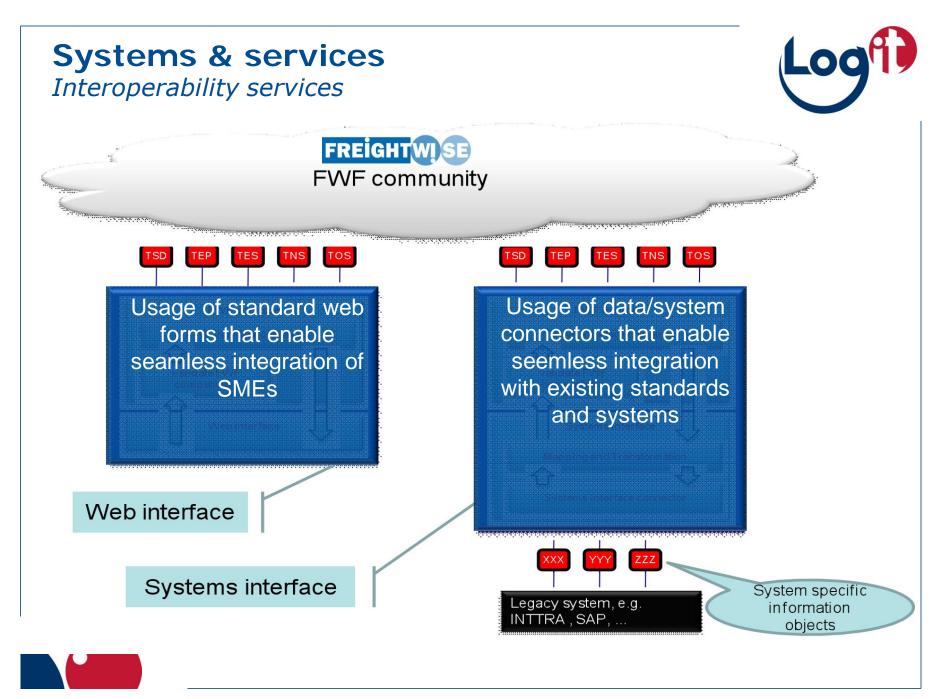




Single access point to end-to-end transport options & status

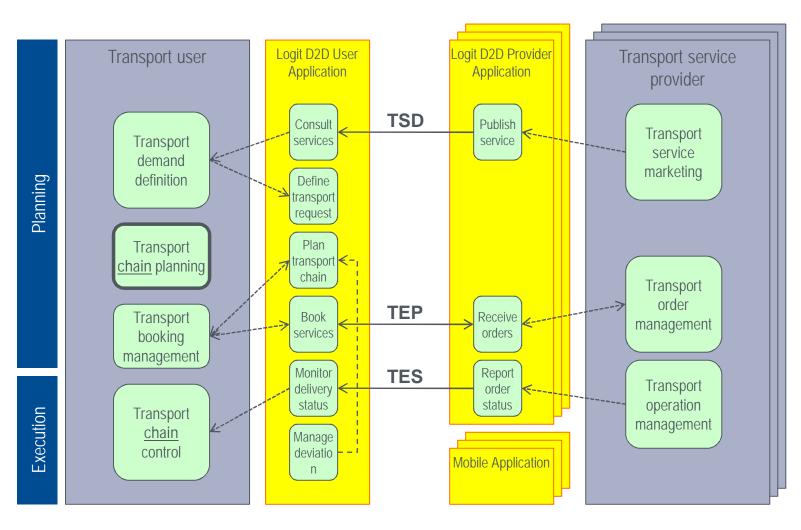






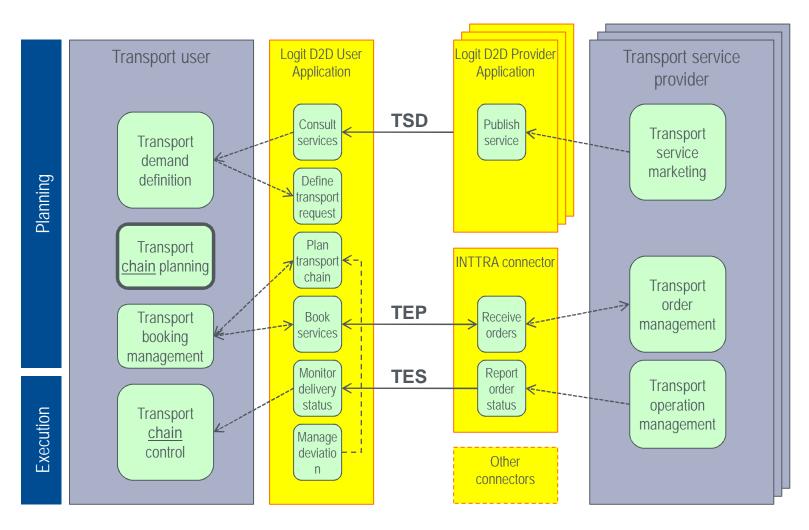
Interoperability services: Utilizing web forms





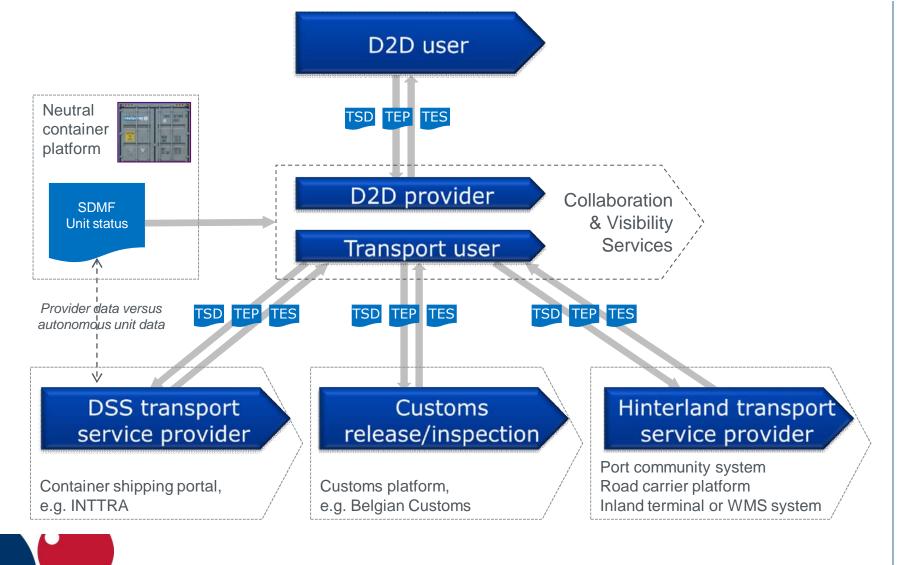












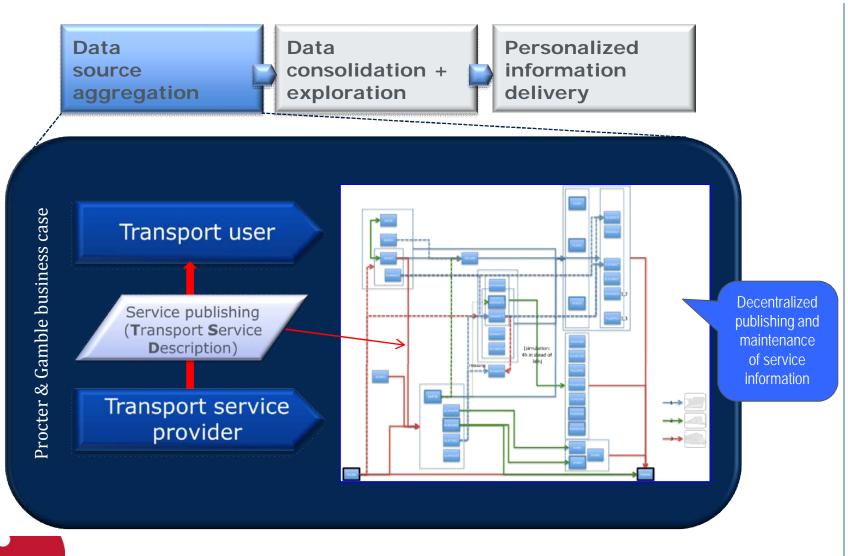






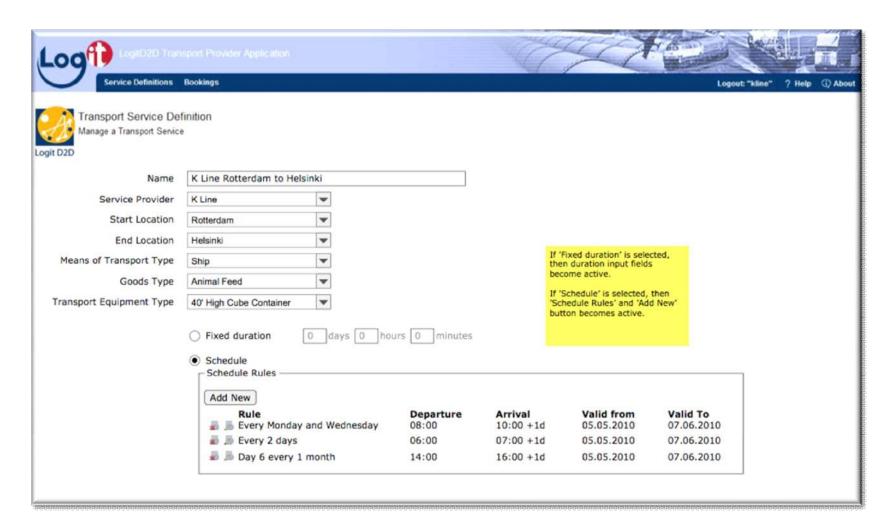
Single Access Point to End-to-End Transport Options





Transport service definition







Transport service definition: Price information

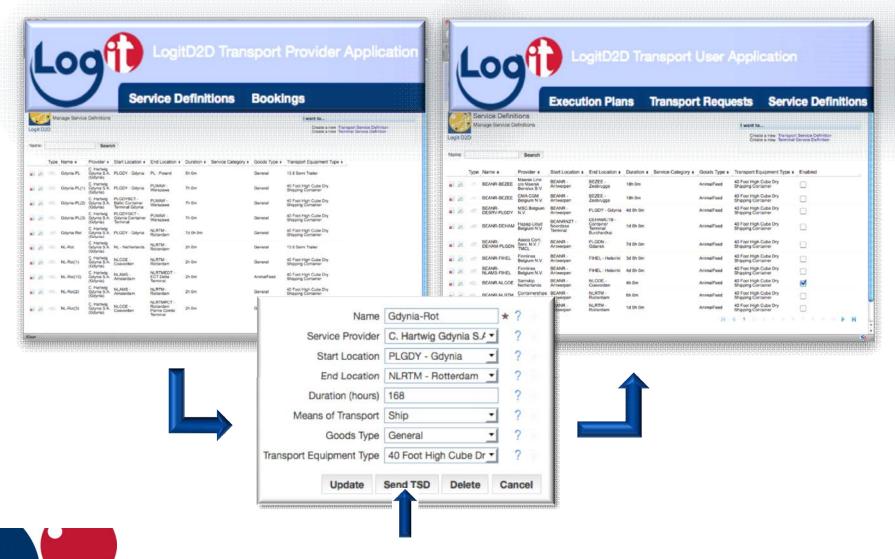


- How are prices presented:
 - 1. Standard price independent of volume.
 - 2. Price as agreed in long-term contract between user and provider of the service.
 - 3. Spot price based on time, volume, other conditions as established in quotation procedure (see 'booking').
 - 4. In cases (2) and (3) the price is only exchanged between user and provider of the service.



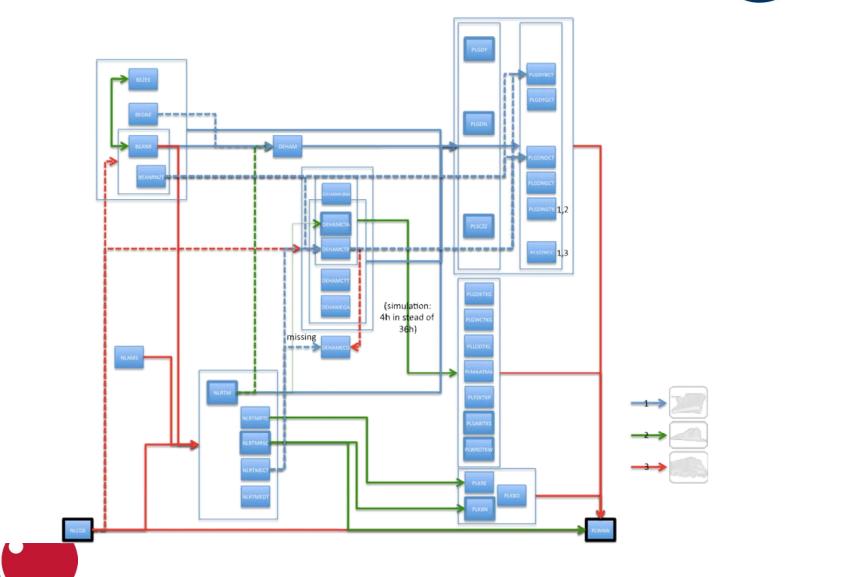
Transport service publishing





Resulting transport network

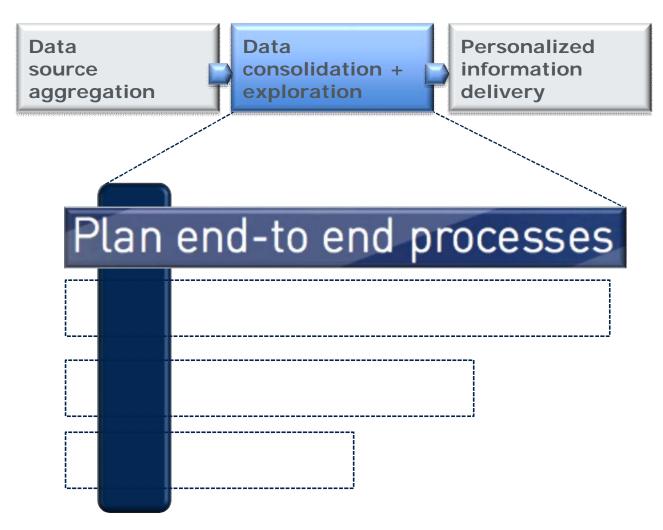




Single Access Point to End-to-End Transport Options



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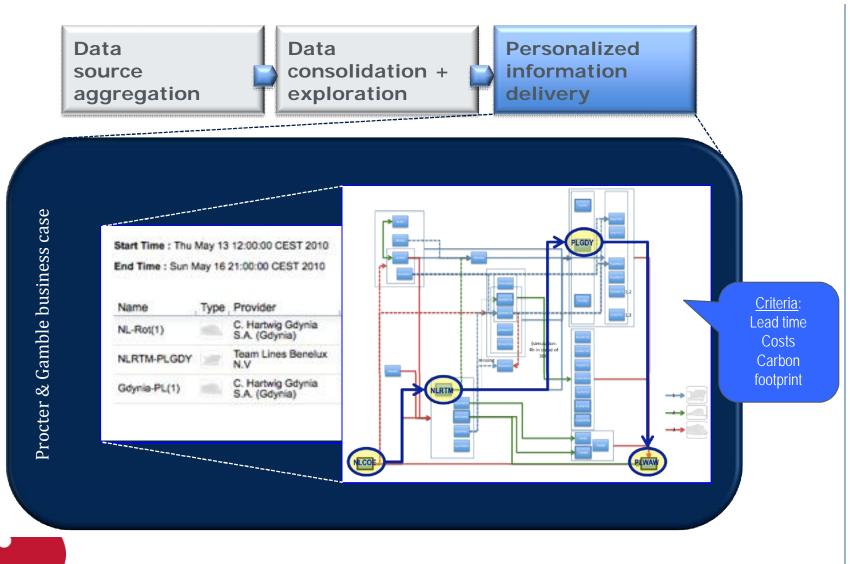




Logit Systems

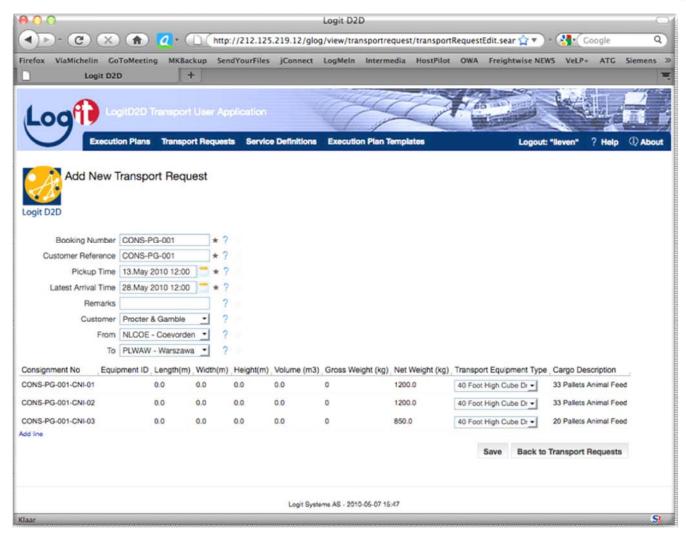






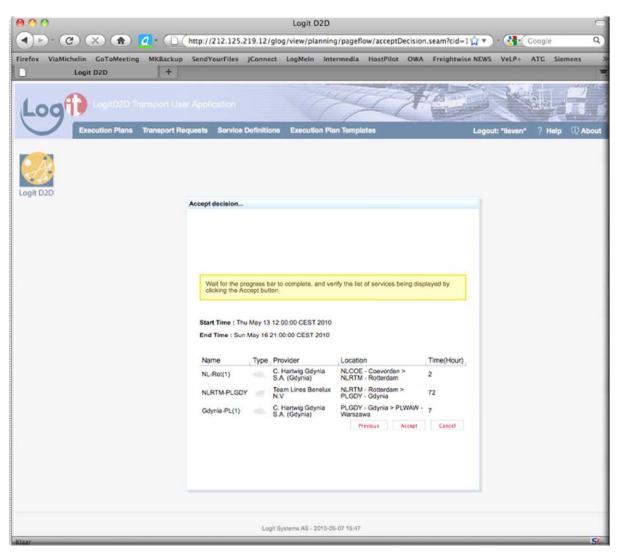


Define transport request / Consolidated transport demand





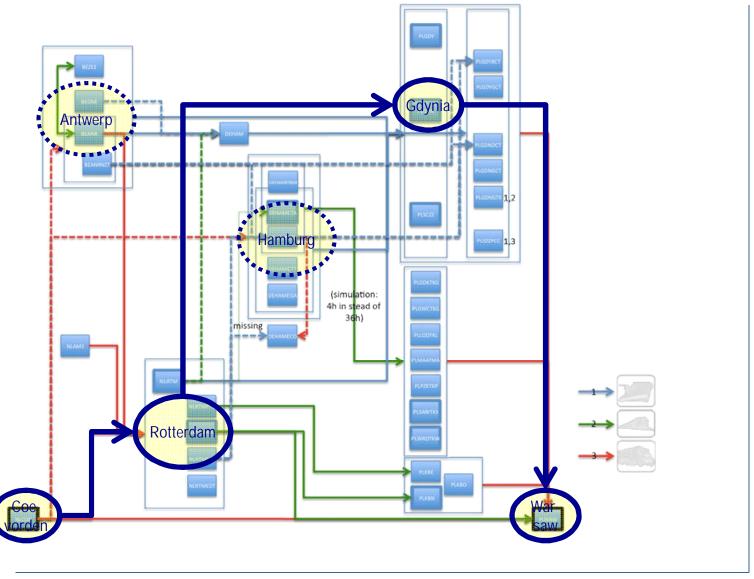






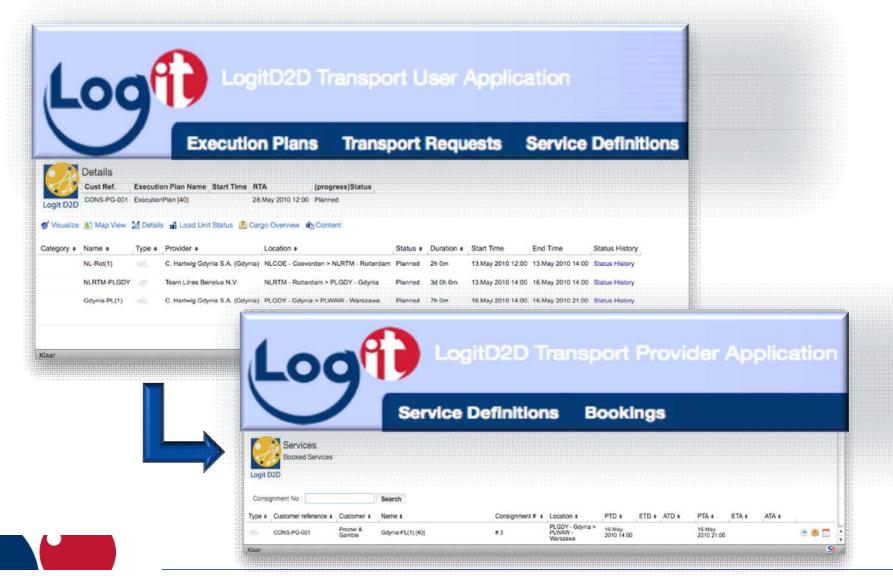


Planning optimal chains: Lead time, costs, CO2 footprint



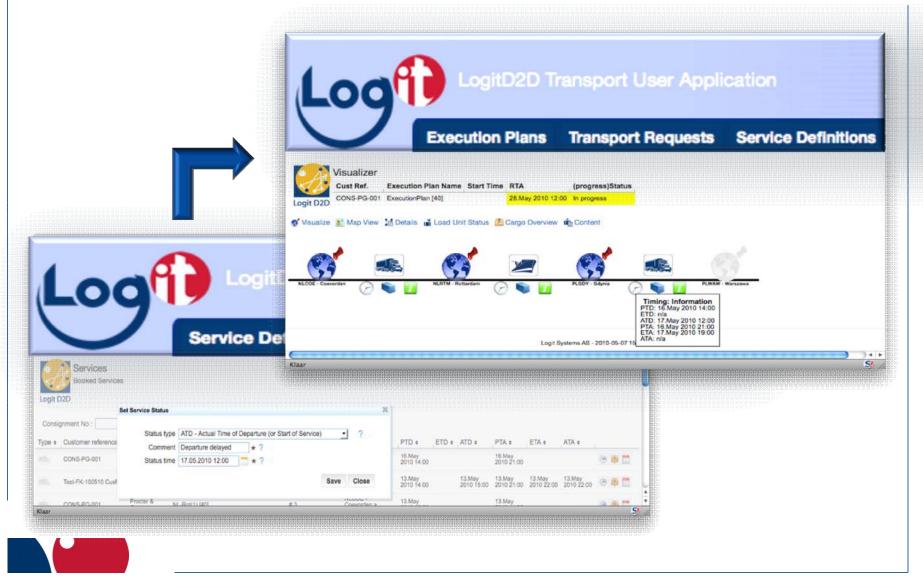
Procter & Gamble: Booking





Procter & Gamble: Execution





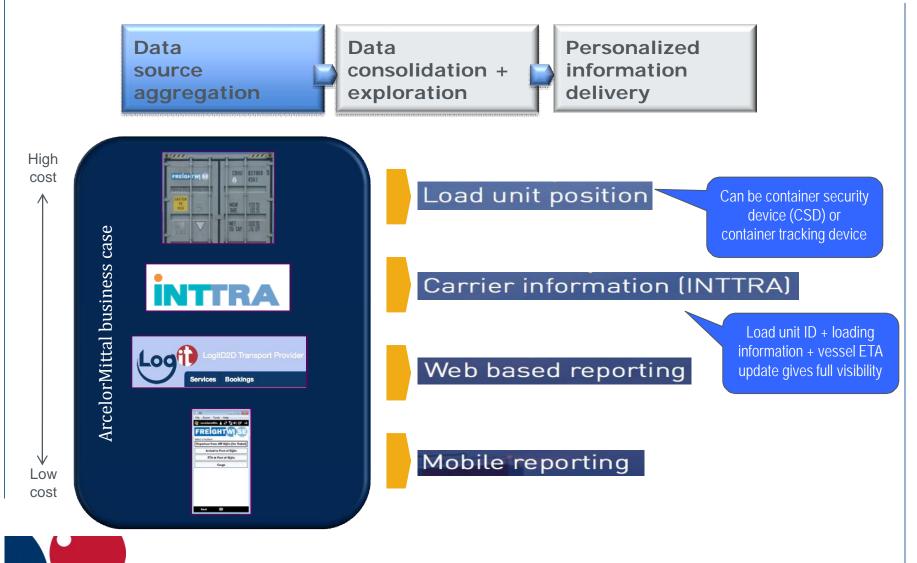


Scenar



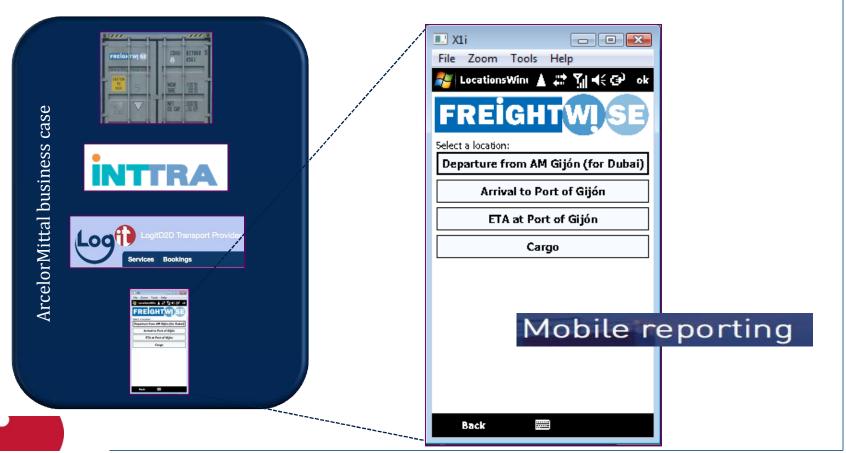








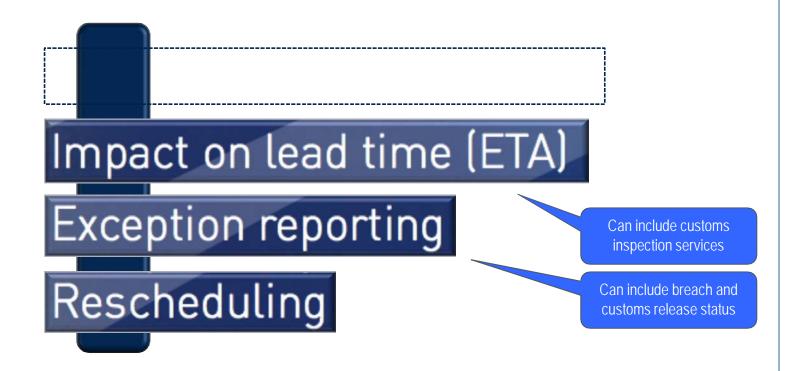








Data source aggregation Data consolidation + exploration Personalized information delivery













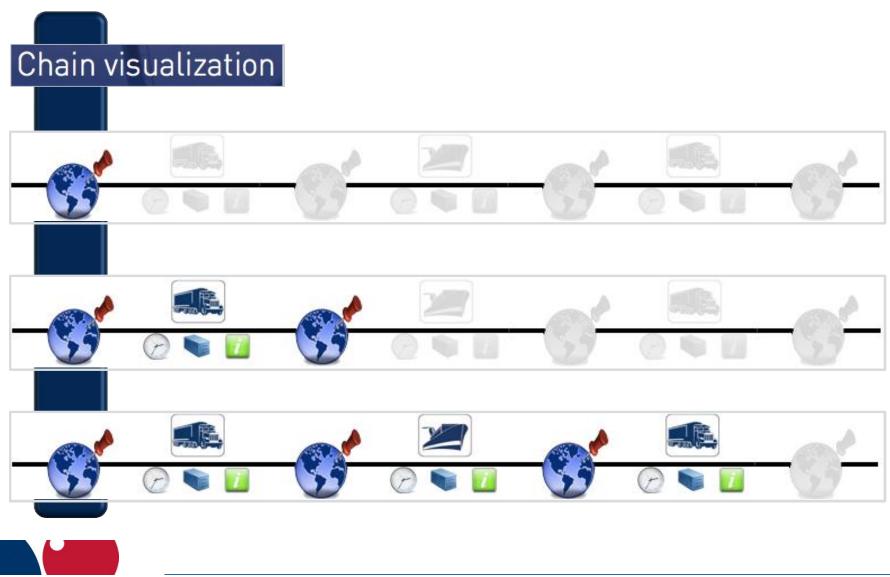












Single Access Point to End-to-End Transport Status



Event subscription

Yellow alert

Alert information:

Alert type: Delayed departure

Event occurred: 13 sep 2009 18:00 GMT

Project: LAS BRISAS VENEZUELA

Shipment No: SN SIE02-10

Provider: Züst & Bachmeier
Service: Truck Transport

Location: Prerov/Czech Republic

Red alert

Alert information:

Alert type: Transport Unit missing

Event occurred: 13 sep 2009 18:00 GMT Project: LAS BRISAS VENEZUELA

Shipment No: SN SIE02-10

Provider: Züst & Bachmeier
Service: Truck Transport

Location: Prerov/Czech Republic

Alert information:

Alert type: Forecasted violation of RTA due to delayed arrival

Event occurred: 13 sep 2009 18:00 GMT
Project: LAS BRISAS VENEZUELA

Shipment No: SN SIE02-10
Provider: Züst & Bachmeier
Service: Truck Transport
Location: Inland Port Melnik





Summary

Unique selling points (USPs)



- 1) True visibility, including a <u>proactive</u> approach to forecast end-to-end delivery time and reducing impact by dynamic rescheduling/rerouting.
- 2) Aggregation of data to try to cover as much as possible blind sports in the chain, and to improve the reliability of data. Making a chain of transport services usable as if it were <u>one single service</u>.
- 3) **Agile platform** that enables <u>fast implementation</u> (including training), reducing barriers and enabling a customer to start 'tomorrow'.









Demonstration

Demo setup and data analysis





Demonstration



Demonstration of the intermodal supply chains management ICT tool functionalities

G-Logistics

Collaboration & Visibility Services:
Single Access Point to
End-to-End Transport Options & Status









Conditions of use

Generic model



Basic subscription

< 100 units/month:

13.047,03 Euro/yr for bronze edition Discounts for multi-annual subscriptions

Variable fee

100-250 units/month: 4,13 Euro/unit

250-500: 3,70 Euro/unit 500-1250: 2,84 Euro/unit 1250-5000: 1,97 Euro/unit

5000+: On request

Includes

SLA (basic service levels)
Messaging (5 messages/unit)

Excludes:

Customization
Integration (Logit ESB)
Set-up costs (configuration)
Training

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Implementation by DiSCwise

Introduce Freightwise solutions to the market



Digital Supply Chains based on the Freightwise Framework





< 100 units/month:

13.047,03 Euro/yr for bronze edition
Discounts for multi-annual subscriptions

Money back guarantee after pilot (months not used)

Variable fee

100-250 units/month: 4,13 Euro/unit

250-500: 3,70 Euro/unit 500-1250: 2,84 Euro/unit 1250-5000: 1,97 Euro/unit

5000+: On request

Includes

SLA (basic service levels)

Messaging (5 messages/unit)

Customization (adapt to vertical market)

Integration (Logit ESB)

Set-up costs (configuration)

Training

