



*Towards an integrated transport system in the
Baltic Sea Region*

Towards TransBaltic blueprints
in green transport solutions

WP5.3. deployment of ICT toolbox

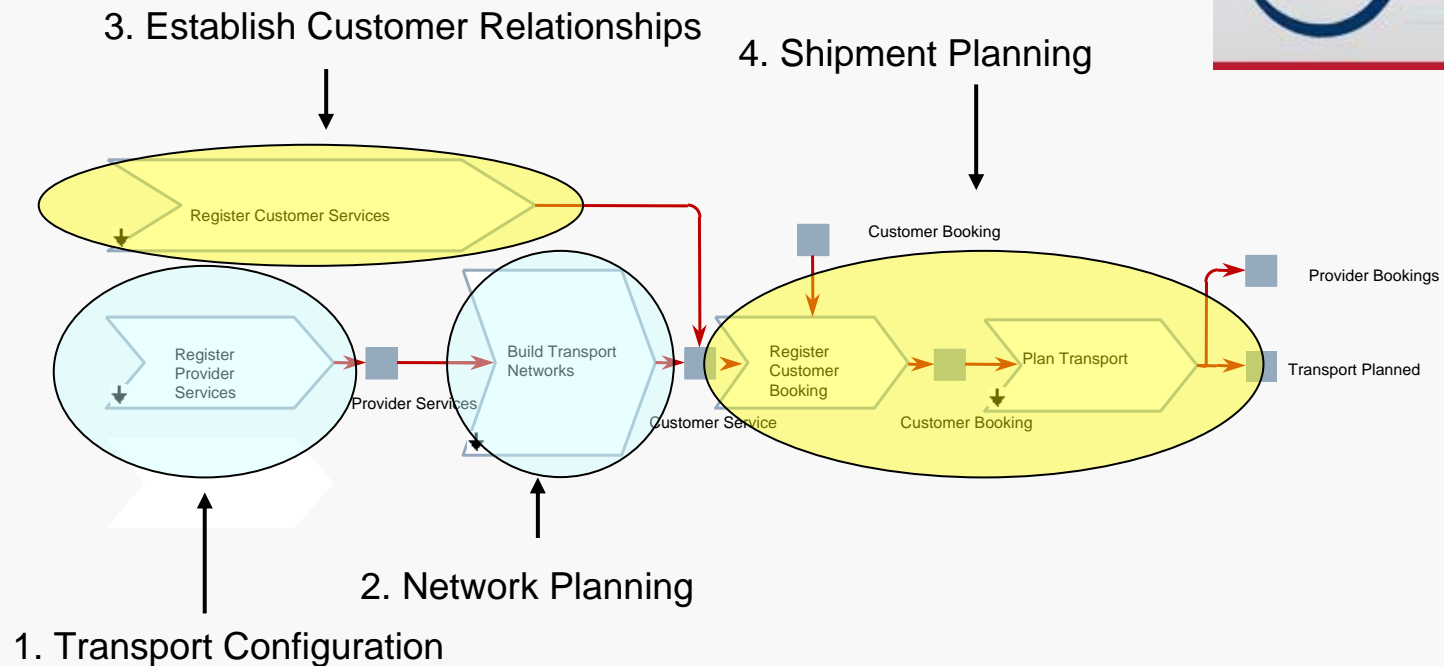
An Internet application for optimizing modal choice and planning intermodal supply chains

An internet ICT is designed for supporting entrepreneurs :

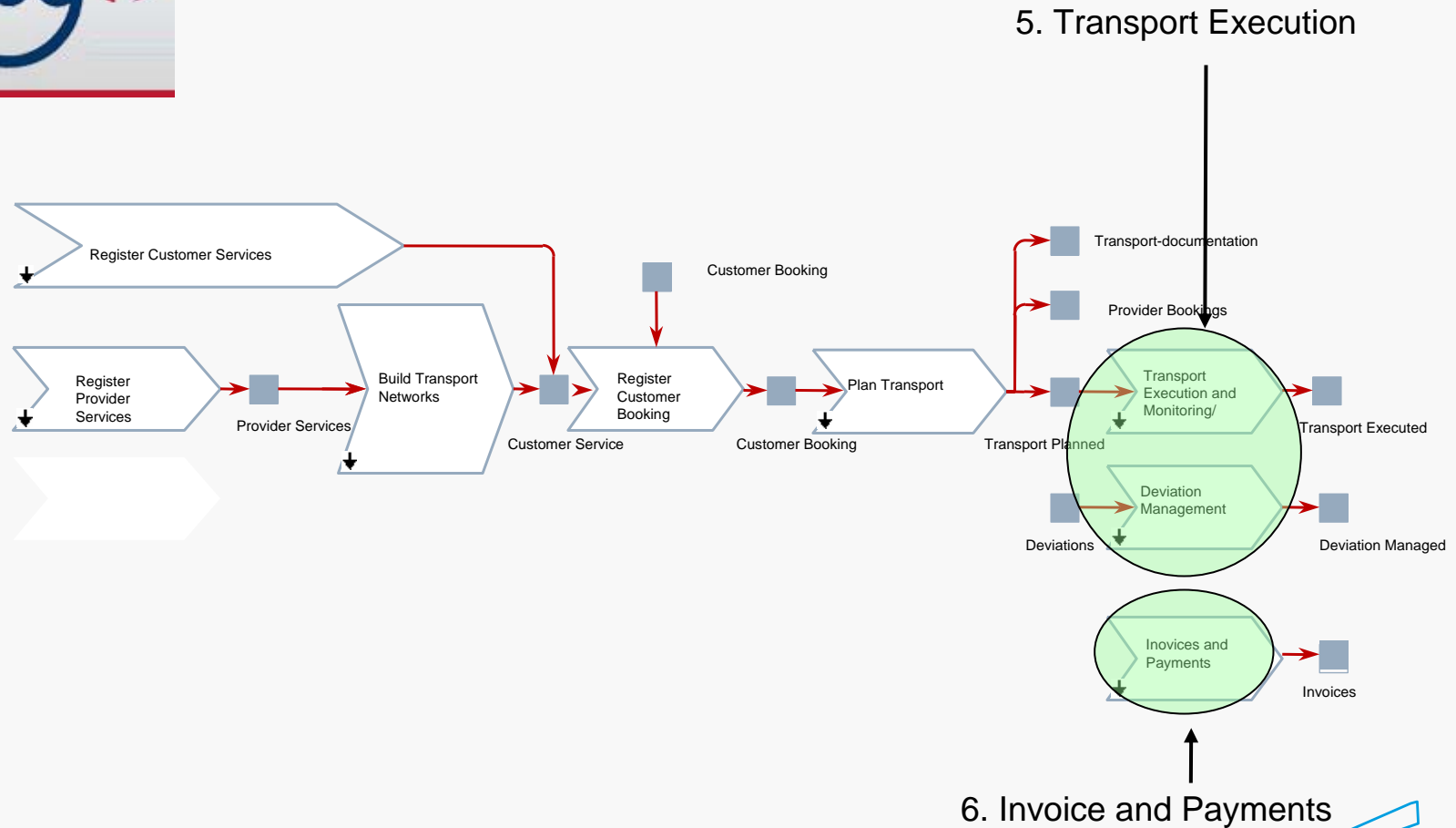


- ☐ comparing transport services of different operators representing all modes in the given transport corridor according to lead-times, freight rates, CO₂ emission and KPI's
- ☐ creating own supply chains (leg by leg) basing on current timetables and tariffs concluding electronic freight transaction
- ☐ monitoring transport progress
- ☐ invoicing and effecting electronic payments

ITC application for planning intermodal supply chains



ITC application for planning intermodal supply chains



Background

Sustainable modes of transportation rarely considered as real alternative due to:

- ☐ rising customers' requirements for
 - short delivery time
 - more frequent and smaller shipments
- ☐ general lack of awareness of the benefits offered by the various modes of transport
- ☐ not easily accessible and not transparent offer from railway or sea carriers

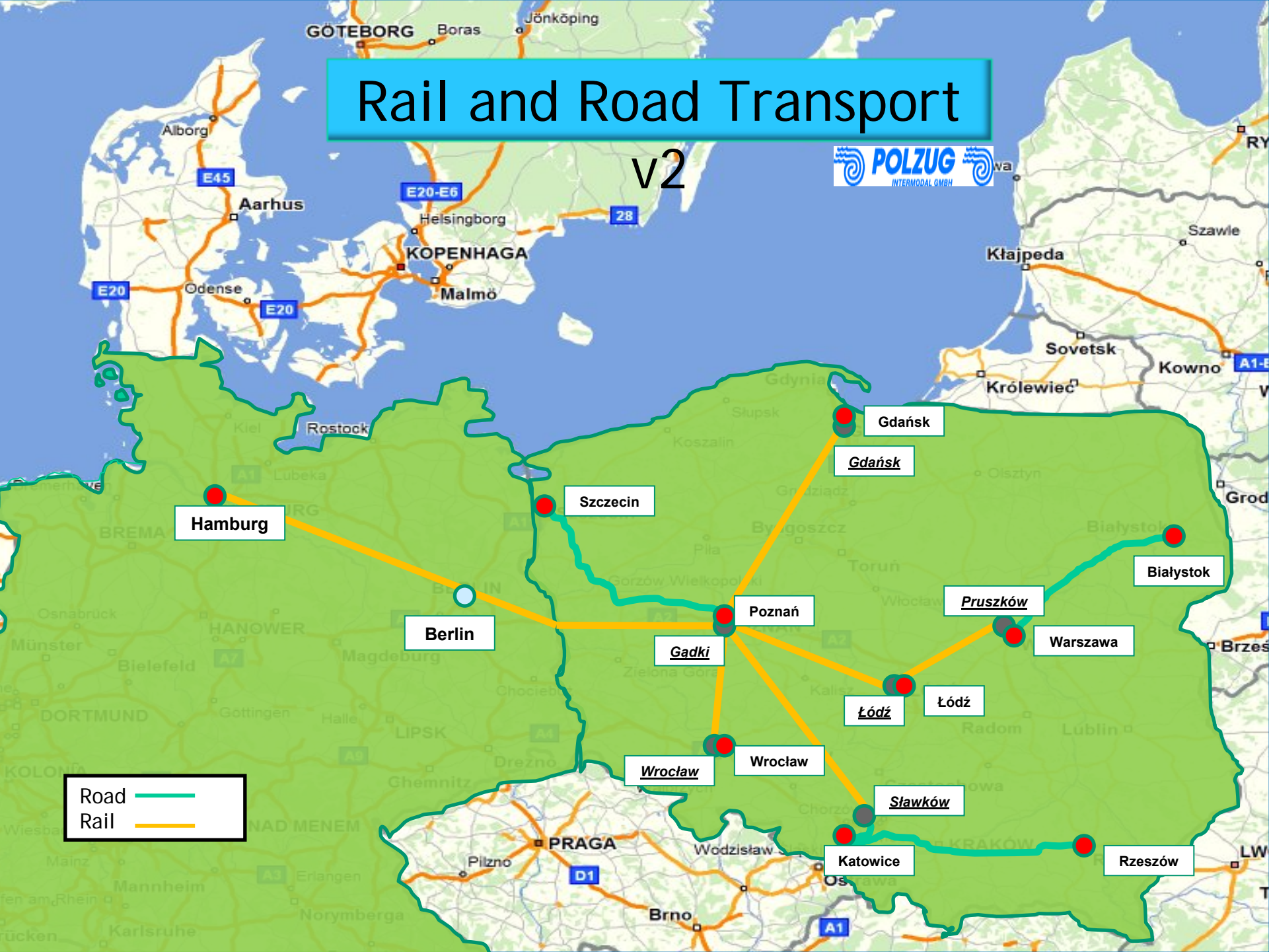
Permanent need of optimizing logistics costs



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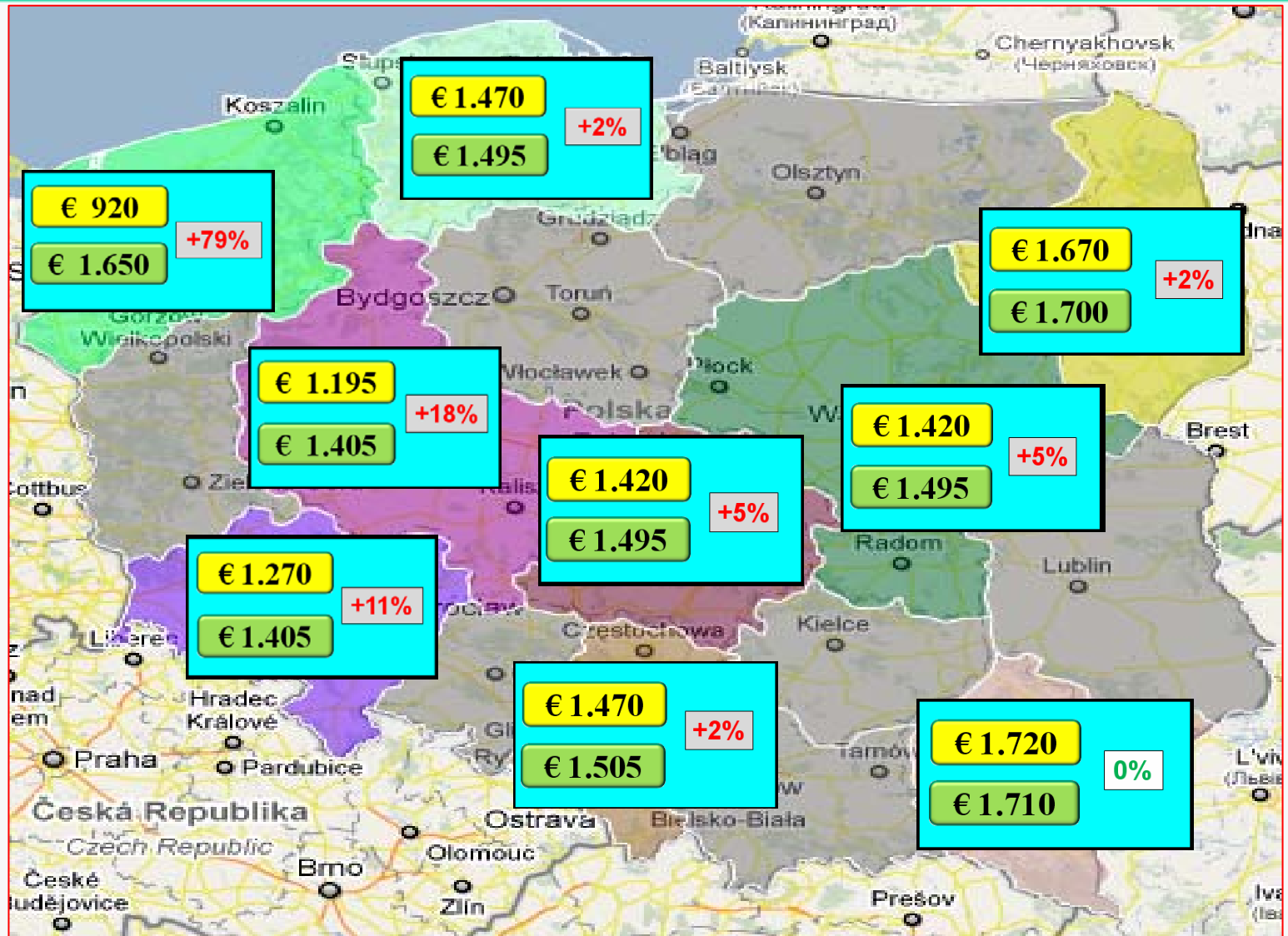
Rail and Road Transport

v2



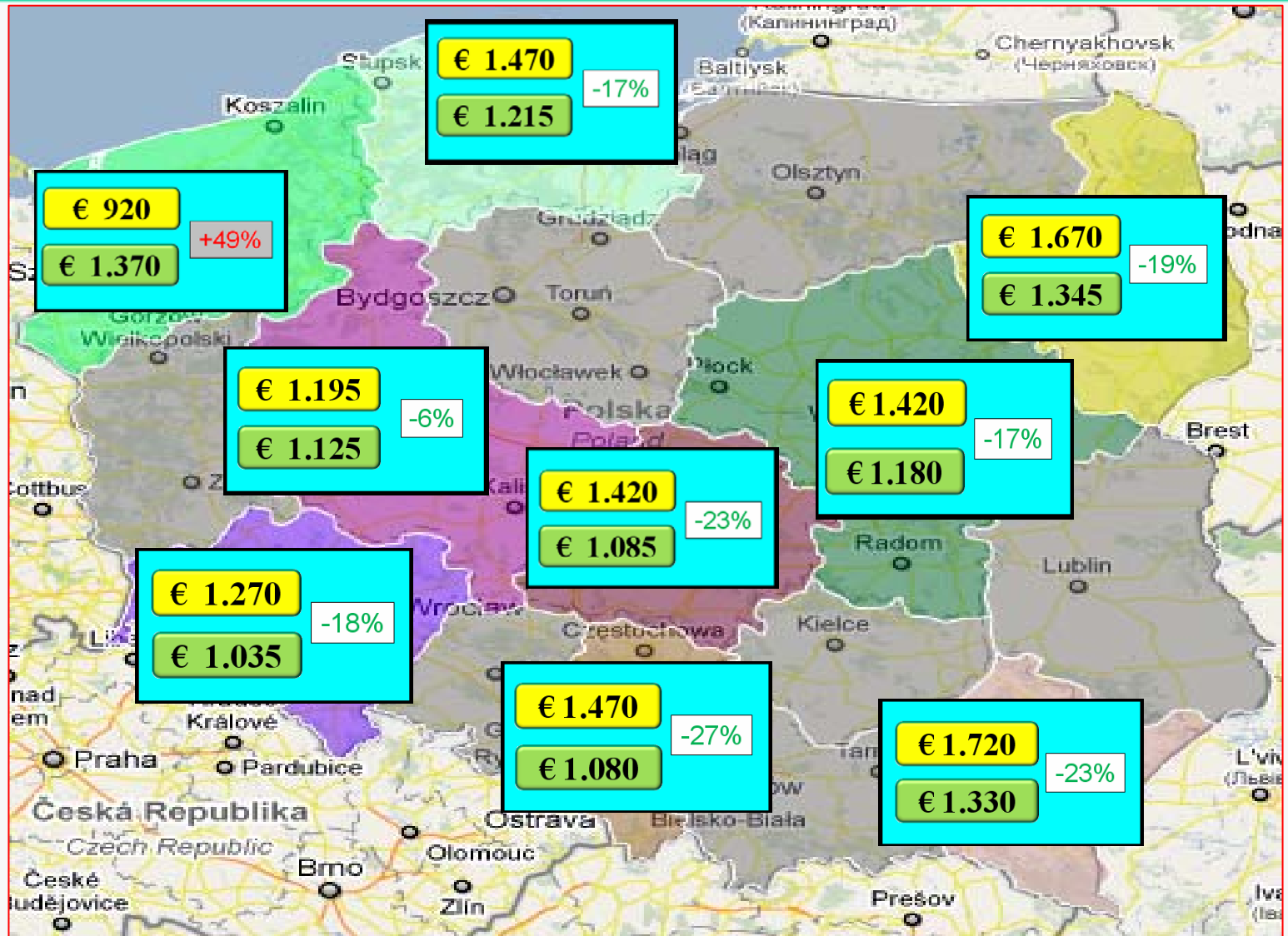
Freight rates comparison 1x 40FT

Mode of transport



Freight rates comparison1 x 20FT

Mode of transport



Which are the most critical factors for Your effort to become successful?

- ☐ Sea and rail carriers' focus on large customers mainly
- ☐ Reluctance of many carriers and freight forwarders to offer their services through open internet platforms what results in incomplete data bases
- ☐ Difficult co-operation of transport operators/competitors within supply chains
- ☐ Difficulty in constructing compatible for all participants ITC environment for electronic cooperation between customers and carriers (different applications, communication standards, documents patterns, business models , etc)

Which are the most important milestones in Your roadmap to implementation?

- ☐ Development of case studies demonstrating the degree of competitiveness of the various modes of transport for selected routes based on data received from carriers.
- ☐ Demonstration of the results to the freight market stakeholders
- ☐ Definition of application's improvements required (e.g. negotiation module, automatic ranking of transport alternatives)

Deployment attempt on selected corridor (next project)

- ☐ Selecting transport corridors (volumes / modal alternatives)
- ☐ Selecting operators of application (network)
- ☐ Building data bases of transport operators and their services (time schedules / freight rates , KPI)
- ☐ Customize the information exchange system (communication standards, scope of information required, business models for co-operation, forms of electronic documents)
- ☐ Test the system on real freight transaction
- ☐ Actual implementation of the system in selected corridors.

What could public administrations do to help pave the way....apart from funding?

General rules:

- ❑ Acknowledge an implementation of the ICT tool for optimising modal choice as an essential element of certified green transport corridor.

Local initiatives:

- ❑ Co-ordination of dissemination among local entrepreneurs
 - optimization of supply chains by considering also alternative to road transport modes
 - creating purchasing alliances among clusters of companies to consolidate volumes in order to reduce freight expenses.

Thank you for your attention



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